

Case Study

Integrated Skills (UK) Ltd joins Achilles UVDB online community for the utility sector

Integrated Skills (UK) Ltd (ISL) is now engaging with companies in the utilities sector through the Achilles UVDB online community. Achilles UVDB enables companies to procure products and services, manage supply chain risk and comply with EU regulations.

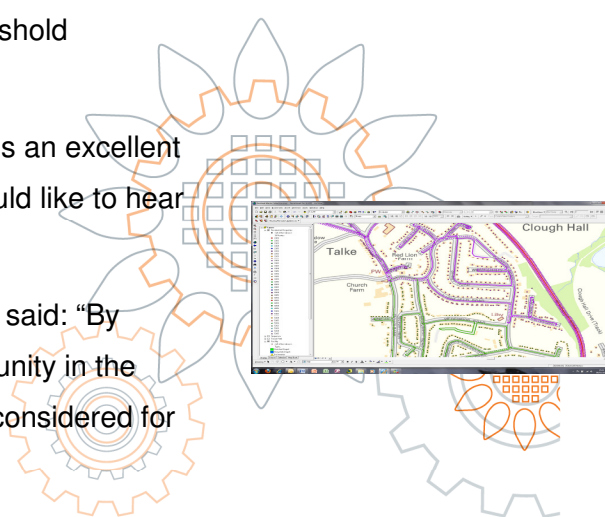
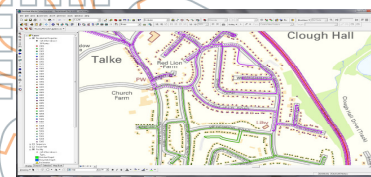
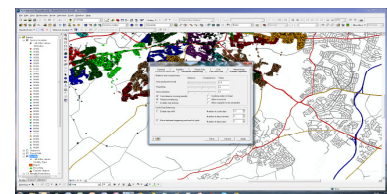
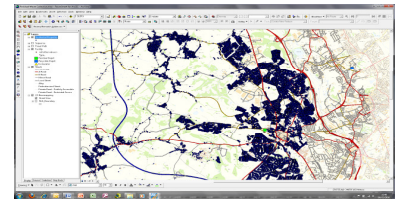
ISL operates internationally out of 3 UK locations (plus 1 in the Channel Islands) providing route optimisation software and consultancy to companies in various sectors. Using the RouteSmart for ArcGIS software solution ISL clients reduce costs and drive through efficiencies in their route planning. Thanks to the Achilles online community ISL is now be able to share with utilities its capabilities in key business areas including meter reading, meter inspections and smart meter implementation programmes.

RouteSmart maximises efficiency through enhanced route planning resulting in reductions in hours walked, routes required, fleet size, mileage, planning time and human resource, more balanced routes/rounds, more accurate ETAs and enhanced management information.

Achilles UVDB is used by over 1000 buyers from over 40 UK utilities companies to find suitably qualified suppliers. Achilles works to ensure suppliers' information is accurate via data validation, and desktop and physical audits. Several buying organisations also use the community as an approved mechanism for tendering for contracts above and below EU threshold contracts – streamlining the procurement process.

Alan Paget, Sales & Marketing Director at ISL says “The UVDB is an excellent vehicle via which ISL can engage with utility companies who would like to hear of our recent success in this market.”

Tom Grand, Regional Director for Achilles in the UK and Ireland, said: “By joining the biggest utilities supply chain risk management community in the UK, Integrated Skills Ltd has put itself in the best position to be considered for work with UK utility buyers.”



Case Study**About Achilles:**

- Achilles is one of the world's largest providers of global supply chain risk management solutions, with 950 people working in 22 countries.
- The company independently scrutinises the supply chains of complex buying organisations across 11 industry sectors to proactively identify and mitigate risk and protect people, planet and profit.
- Achilles also offers an in-house consultancy service for public and private sector organisations that are affected by EU procurement legislation. EU regulated industries use this service to shortlist suppliers for “below-threshold” contracts.
- The company enables businesses to make informed strategic decisions to minimise cost and to turn common industry challenges into sources of competitive advantage.

About Integrated Skills (UK) Limited

Integrated Skills (UK) Limited (www.ukisl.com) operating out of Romsey near Southampton, is a specialist provider of route planning and route optimisation software solutions as well as environmental consultancy. ISL's routing and optimisation software solutions maximise efficiency through enhanced route planning resulting in reductions in hours walked, routes required, fleet size, mileage, planning time and human resource, more balanced routes/rounds, more accurate ETAs and enhanced route management information. The software is used in operational and strategic environments as well as for scenario planning when introducing new customers, vehicles, routes and services.

ISL is the leading partner of RouteSmart Technologies Inc.™ (www.routesmart.com) for high density, door-by-door and street-by-street route optimisation software as used in Local Government Services, Postal Services, Newspaper Distribution, Environmental Services and in the Utility sector for meter reading, meter inspections and meter implementation programmes. RouteSmart's underlying GIS technology is from ESRI (www.esri.com).

For further information contact Alan Paget, Sales & Marketing Director at ISL.