

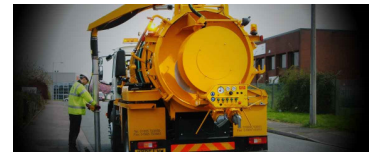
## Case Study

## Integrated Skills (UK) Ltd exhibiting at the Exactrak Open Days, May 14 and 15, 2014

ISL MD Patrick Scott is manning the ISL stand at the annual Exactrak open day being held at Avery Weigh-Tronix in Birmingham. Patrick will be demonstrating the latest version of RouteSmart as used by my organisations in the winter maintenance and environmental service sectors. A number of local authority clients and prospects together with their contactors will be attendance.



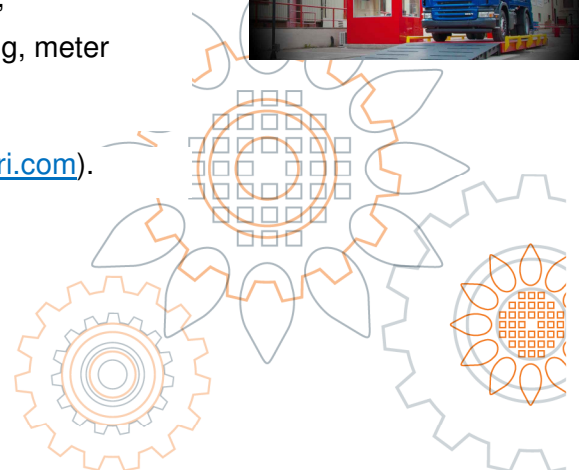
The two-day event provides leading information and insight into the very latest in real-time vehicle tracking, fleet management and weighing systems and related technology such as route optimisation. The event comprises of a combination of seminars on current topical issues; discussions on current business challenges; product demonstrations; an exhibition supported by a range of complimentary industry partners and an opportunity for a guided tour around the famous Avery Historical Museum and factory.



ISL is the leading partner of RouteSmart Technologies ([www.routesmart.com](http://www.routesmart.com)) for high density, door-by-door and street-by-street route optimisation software as used in Local Government Services including winter maintenance and environmental service, Postal Services, Newspaper Distribution, Environmental Services and in the Utility sector for meter reading, meter inspections and meter implementation programmes.



RouteSmart's underlying GIS technology is from ESRI ([www.esri.com](http://www.esri.com)).



**Case Study****About Integrated Skills (UK) Limited and Descartes Systems Group**

Integrated Skills (UK) Limited ([www.ukisl.com](http://www.ukisl.com)) operating out of Romsey near Southampton, is a specialist provider of routing and optimisation software solutions. ISL's routing and optimisation software solutions maximise efficiency through enhanced route planning resulting in reductions in fleet size, mileage, planning time and human resource, more balanced routes/rounds, more accurate ETAs and enhanced route management information. The software is used in operational and strategic environments as well as for scenario planning when introducing new customers, vehicles, routes and services.

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**About Exactrak**

Exactrak was established in 2004 when Salt Union and Central Weighing started a venture to monitor salt spread by gritters once salt had been delivered to the authority depots. Exactrak created a high-tech weighing and telematics solution which was managed through Central Weighing as a bureau service.

With continued success and further growth potential, Central Weighing acquired the Exactrak business from Salt Union in 2010 allowing it to expand and provide tracking solutions into all types of municipal vehicles.

Exactrak's WEB based telematics solution was completely redeveloped, supported by the users, to provide a robust specialist and fleet tracking product.

In 2012 Avery Weigh-Tronix, a global leader in industrial weighing equipment with over 250 years of history, acquired both Central Weighing and Exactrak, providing an exciting strategic growth opportunity, expanding the business into many new market sectors worldwide.

For further information contact Alan Paget, Sales & Marketing Director at ISL.